

7 Things Leaders Who Multiply Leaders Know

You Are Not the Body of Christ

Use this document to take notes then answer the following questions to process and apply the training you have reviewed.

- Based on your leadership experience, why do you think leaders do not multiply other leaders? What challenges and obstacles have you personally encountered?
- Do you suffer from decision paralysis and want all decisions to come through you? Are you hoarding tasks in your ministry or leadership? Why or why not? How do decision paralysis and hoarding tasks hold back others in your ministry?
- What are you actually good at? How can you develop and equip others to better focus on these things?
- Read Ephesians 4:11-13. How are you fulfilling this biblical model of leadership multiplication? What could happen in your leadership and ministry if you get out of the way and release others in what God has equipped and empowered them to do?

7 Things Leaders Who Multiply Leaders Know *You Never Reproduce Who You Want to Be*

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- What culture are you actually modeling? Is what is written on the wall acting down the hall? Why or why not?
- Think about the five people closest to you in your church or ministry and answer the following questions.
 - Are you clear?
 - Are you on the same page?
 - Are you on the same team?
 - Are you modeling the values you say you stand for?
- For each “no” response to the previous questions, what systems need to change? What do you need to button down or finetune? For each “yes” response, how does this culture contribute to leadership multiplication in your church or ministry?

7 Things Leaders Who Multiply Leaders Know *For Is Better than From*

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- Do you most often think about what you want for your team or what you want from your team? Why? How does your attitude reflect current leadership multiplication in your church or ministry?
- What are the differences in asking your team “What are you doing?” and “How are you doing?” How does showing care and concern for your team contribute to greater loyalty and productivity?
- What are you doing that may get in the way of your team being able to fulfill their role or mission? What might your team need to do their job well? How can you step back or equip them?

7 Things Leaders Who Multiply Leaders Know *It's Okay to Play Favorites*

Use this document to take notes then answer the following questions to process and apply the training you have reviewed.

- As a leader, do you treat everyone the same? Why or why not? If so, how is it hindering your leadership development efforts? If not, how do you allocate your time in leadership multiplication?
- Consider Jesus' model of leadership multiplication outlined below or Moses' example in Exodus 18:13-26. What does this biblical principle look like in your leadership? How can you implement a tiered approach in your leadership multiplication efforts?
 - 70 or 72 disciples (Luke 10:1)
 - 12 disciples (Matthew 10:1-4; Mark 3:13-19; Luke 6:12-16; John 6:67-71)
 - Peter, James, and John (Matthew 17:1; Mark 5:37; Mark 9:2; Mark 13:3; Mark 14:33; Luke 8:51; Luke 9:28)
 - Peter (Matthew 16:18; 1 Corinthians 15:5)
- Recall the Pareto principle: 20% of what you do will produce 80% of your results. Of all the people you lead, who produces the most results? How can you spend more time developing and equipping these people? What reallocations of your weekly calendar may be necessary to do so?

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Culture Makes You or Breaks You

Use this document to take notes then answer the following questions to process and apply the training you have reviewed.

- You have a culture in your church or ministry. What is it? How do you know?
- When it comes to culture, if healthy at the top means healthy at the bottom and unhealthy at the top means unhealthy at the bottom, how would you rate your current leadership? What changes may be necessary to create a healthier culture in church or ministry, starting with you?
- If culture defines your “how,” then what are your values? How are they descriptive and prescriptive?

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High Capacity People Love Being Around High Capacity People

Use this document to take notes then answer the following questions to process and apply the training you have reviewed.

- Who are the high capacity people in your church or ministry? What characteristics make them stand out as high capacity people?

- How are you connecting high capacity people to other high capacity people in your church or ministry? If you are not making these connections, what is at stake? If you are making these connections, how have you observed a synergistic effect in your church or ministry?

7 Things Leaders Who Multiply Leaders Know *Non-Financial Currencies Are the Best Currencies*

Use this document to take notes then answer the following questions to process and apply the training you have reviewed.

- How often do you thank volunteers and leaders for what they do in your church or ministry?
How are you showing gratitude for their contributions?
- How are you empowering people in their ministry roles? How does this motivate and encourage them?
- Do you trust people as they serve in their ministry roles? Why or why not? How does showing trust better equip them to serve as a volunteer or leader?
- How do gratitude, empowerment, and trust contribute to a culture of multiplication in your church or ministry?